



THE NORTHRIDGE GROUP, INC.

Consulting Professionals, not Professional Consultants



Our Three Core Values:

Service

We exist to serve our clients. We are committed to continually enhancing our services, processes, capabilities and relationships to better satisfy the needs of all who trust and rely on us.

Integrity

Integrity, honesty, and sincerity are the basis for all of our relationships. By working with these virtues as our guide, we are able to build lasting bonds based upon mutual trust and respect.

Collaboration

We believe that the whole is greater than the sum of individual parts. We strive to work collaboratively whenever and wherever possible for the mutual benefit of everyone involved.

MOBIS: GS-10F-0486P
SIN 874-1: Consulting Services
SIN 874-2: Facilitation Services
SIN 874-3: Survey Services
SIN 874-7: Program & Project Management Services

www.northridgegroup.com

FEDERAL, STATE AND LOCAL GOVERNMENT

+ SERVICE – INTEGRITY – COLLABORATION

Technology moves at lightening speed and, with increased pressure on budgets and headcount, government agencies are challenged to meet their strategic goals. As the choices in technology increase and the complexity grows, outside expertise is often needed to ensure agencies are able to fulfill their missions.

At The Northridge Group we call ourselves Consulting Professionals rather than Professional Consultants. Our entire team is made up of seasoned, professional individuals who have worked at various levels across multiple disciplines in the telecommunications industry. Northridge experts have managed teams, lived within the constraints of declining budgets and diminishing resources and still delivered results!

Northridge has helped clients get the most for their budget dollars by helping them to reduce costs and improve the processes that drive success. We are not afraid to roll up our sleeves and work through the complex issues that face today's government agency managers.

The Northridge Group is a voice, data and mobile communications consulting firm with financial, operational and technical expertise. Our business is 100% women owned and operated. We are certified by WBE and hold GSA schedules. With access to a nationwide talent pool, our work with both federal and state agencies, Fortune 1000 companies, and all the major telecom service providers, enables Northridge to understand the challenges you face from both a provider's and a user's perspective.

+ OUR SERVICES FOR GOVERNMENT AGENCIES

- Communications Expense Management (CEM) for wireline, data and mobile services including inventory management, cost reduction/avoidance, cost recovery, process improvement, and outsourcing
- Sourcing Support RFP design, metric development, vendor selection, evaluation, contract negotiation and implementation support
- Contact center and business process solutions including agency requirements, assessment, workforce management, scorecards and metrics
- Telecommunications strategy and agency requirements planning
- Financial Analysis
- Program and project management for complex projects

+ OUR TEAM

When your agency collaborates with Northridge, you are working with a superstar bench of communications professionals who deliver cutting-edge solutions. Northridge consultants encourage a collaborative, problem solving working relationship with your agency. We execute real-world, practical solutions with precision and always point you toward opportunities for additional cost control. Northridge can help you:

- Develop and integrate innovative communications cost management processes
- Reduce unnecessary costs through identification and elimination of cost drivers
- Implement best-in-class metrics and processes to ensure your agency's ability to manage for long term cost control
- Maximize customer service and productivity for a world-class customer experience

+ OUR CLIENTS

Our client roster includes those who have significant telecom expenditures and complex network requirements. Northridge has provided a variety of services including sourcing support, process improvement, cost avoidance/containment, contact center solutions and strategic planning to:

- Fortune 1000 companies
- Telecom Carriers ranging from the largest telecom providers to ISPs, Broadband Providers and competitive local exchange carriers
- State and Federal government agencies

We believe our work experience has enabled our consultants to bring an innovative approach to client problems. Northridge is able to synthesize vast amounts of data, identify process improvements and always keep a sharp eye on the client's bottom line.

+ OUR COMMITMENT

The plus sign (+) in The Northridge Group's logo illustrates our ability to add value to client engagements by immediately making a positive impact. Our ability to draw from many years of industry experience allows us to make quick assessments and define clear directions for problem solving is what sets The Northridge Group apart from the competition.

NRG was founded in 1997 with the goal of providing real-world, cost-effective and executable solutions that promote profitability for our clients. Our consulting network is comprised of more than 200 professionals who average 15+ years of experience. We serve communication providers, enterprise clients, and government agencies with a portfolio of services that responds to their dynamic business requirements. NRG is a 100 percent women-owned business and is a GSA schedule holder.

Visit www.northridgegroup.com or contact us at 847-692-2288.



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